



For Sale By Owner in California

George Devine

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Sell your California home yourself and save big!

Using a broker to sell your home can cost you up to six percent of the selling price -- in other words, if you sell your house for \$400,000, you can spend up to \$24,000. But you'll save that money if you sell the house yourself, and it's not hard to do!

Thoroughly revised and scrupulously researched, *For Sale by Owner in California* takes you step by step through the entire selling process, from putting your house on the market to transferring the title. Find out how to:

- select the best time to sell
- prepare your house for sale
- price and market your home
- coordinate the sale of one house with the purchase of another
- screen buyers for financial feasibility
- make required disclosures
- work with or without real estate agents
- attract potential buyers with creative financing
- handle multiple offers
- write and negotiate a contract
- complete the escrow process

This edition of *For Sale by Owner in California* reflects the most recent changes in the housing market and laws, and now includes additional discussion of the importance of pricing a house to sell and performing a thorough vetting of potential buyers financial resources. It also provides all the forms and instructions you need, including:

- disclosure forms required by law
- offer and counteroffer
- sales contract
- contingency releases
- deeds
- second mortgage note
- and more

Not a resident of the Golden State? Check out the Nolo books *Selling Your House in a Tough Market* and *Nolo's Essential Guide to Buying Your First Home* for real estate help in your state.

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Julie Boyle:

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James Gardner:

This For Sale By Owner in California is great book for you because the content that is full of information for you who also always deal with world and still have to make decision every minute. This particular book reveal it data accurately using great coordinate word or we can declare no rambling sentences in it. So if you are read this hurriedly you can have whole details in it. Doesn't mean it only offers you straight forward sentences but tricky core information with beautiful delivering sentences. Having For Sale By Owner in California in your hand like having the world in your arm, facts in it is not ridiculous a single. We can say that no book that offer you world in ten or fifteen moment right but this reserve already do that. So , this can be good reading book. Hi Mr. and Mrs. busy do you still doubt that?

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